



MyCureAll links Patients
to Prescribers &
Dispensaries &
Insurances & Advise
them on what
strain/strength of
medical cannabis and
CBD are optimal for
their specific conditions.



Healthcare
Technology
for the
Cannabis Industry

### Management



The Management team is comprised of pharmacists, medical professionals, social workers, and substance abuse and mental health professionals that bring pharmaceutical precision and extensive expertise to the field of medical cannabis.



#### ELAINE K. RICHER, RPH, Co-Founder & Chief Executive Officer

Ms. Richer, a graduate of Long Island University School of Pharmacy, has been a licensed pharmacist in New Jersey and Florida for over 20 years. Ms. Richer has held leadership roles in three Fortune 500 companies successfully training and managing diverse teams of pharmacists. Ms. Richer is dedicated to providing quality patient care and ensuring improved clinical outcomes.









JACQUES NIR, LCSW, Chief Operations Officer

Jacques Nir, a graduate of Columbia University School of Social Work, is currently director of a mental health clinic and adjunct professor at Columbia University School of Social Work. Mr. Nir has provided quality care as a social worker for 24 years, including serving as director of an outpatient substance abuse program for over 12 years. He has been responsible for multi-million-dollar budgets with OASAS and OMH.





## Company





MyCureAll LLC, a New Jersey Limited Liability Company established in 2019, is a Healthcare technology company.



As experts in the pharmaceutical, social work and medical cannabis field, our mission is to properly, consistently, and effectively manage medical cannabis administration by aligning patients, doctors, dispensaries, and insurers to work hand - in - hand for safer and more effective healthcare. In providing a secure and beneficial platform for medical cannabis prescribing as well as CBD, our goal is to bring physical, social and financial relief from the opioid epidemic.



The Management team is comprised of pharmacists, medical professionals, social workers, substance abuse and mental health professionals that bring true clinical precision and extensive expertise to the medical cannabis field.



MYCureAll has built a revolutionary patent pending, HIPAA-compliant platform. The MyCureAll Web Application platform collects protocol information for cannabis as well as our marketed CBD line of pharmacy approved products.



MyCureAll is using the advances in digital healthcare, Artificial Intelligence (AI) and blockchain technology to optimize how to find the best cannabis strain for medical conditions and accelerate the acceptance of the legal cannabis industry into the mainstream healthcare and insurance systems.

### Problem



# Medical cannabis is being established in the scientific community as a medication of choice, but THE CURRENT METHOD OF PRESCRIBING CANNABIS IS INADEQUATE!

#### **Industry Bottlenecks**



Patients spend time and money using a trial and error method to discover what cannabis strain works best to manage their symptoms.



Medical professionals do not know the correct strains and dosing to recommend based on the patient's qualifying condition(s).



Dispensaries are unable to properly manage inventory and recommend a specific strain for a patient's condition(s).



MAT(Medication Assisted Treatment) and Harm Reduction specialists are unable to recommend optimal dosing and strains for clients that present with comorbidities.

#### The Opioid Epidemic Costs Lives and Money



399,000 people died from opioid overdose from 1999 to 2017.



Annual deaths from opioid overdoses are "projected to reach nearly 82,000 by 2025, resulting in approximately 700,000 deaths from 2016 to 2025.



According to the National Institutes of Health (NIH), substance abuse costs the country over \$600 billion per year.

### Solution



The revolutionary Patent
Pending My Cure All
Web Application
platform that:

ure All

Dispensaries

Substance Abuse

surance Companies



**Patients** Able to receive the strain and strength for their medical condition(s), allowing for safer more effective treatment; allows patients to actively participate in their wellness through targeted and consistent treatment plans.



**Physicians** Receive access to standardized protocols and treatment plans for prescribing medical cannabis based on the patient's condition(s), age, sex, etc.



**Dispensaries** Able to better manage inventory of various cannabis strains while providing effective care based on patient needs.



**Substance Abuse Treatment Providers** Able to integrate medical cannabis for opioid dependent clients with MAT treatment.



**Insurance Companies** Decrease spending on dangerous opioid treatments and subsequent, ineffective opioid addiction rehab programs, by providing effective cannabis usage









**Employers** Play an active role in providing appropriate healthcare resources to their employees.

### Canna-Measure ™









Patients
Condition is
imported from
the patient's
profile



Patient will select the form of cannabis to be used



Patient will select the type of apparatus to be used



3 symptoms entered by the patient will be tracked



The severity of the symptoms will be collected. The scale will be 1 – 10



Strains with symptom improvement of 15% or greater will be entered into the cannameter database



Outcome:
 patient will
 recognize the
 effectiveness of
 the strain based
 on their
symptomatology



Patient can report improvement over a period of 3 sessions



Patient reports improvement of symptoms



First dose of cannabis is administered

### Canna-Meter Process™









# Natural, Safer, more Effective Symptom Management Solution for Cannabis and CBD Products

Clinical study data of strains performance.

Strain is matched to conditions.

Formula matches condition to strain.

Improvement of 15% or greater.

List of strains presented to patients.

Meta-Analysis studies data covering strain's performance based on Cannabinoid percentages.

Strain
Performance is matched to corresponding conditions as a weighted value.

Composite Data is sent to an exclusive formula to match the condition against a new matching strain based on cannabinoid values.

Strain Database populated by client Cana-Measure journey results. All entries see a symptom improvement of 15% or greater.

Outcome: A list of strains with successful results will be presented to the recommender and insurance companies.

## **Operations**





MyCureAll is headquartered in Fair Lawn, New Jersey.



#### **Staffing**

MyCureAll is currently operated by its founding members, who manage third party vendors. As the platform grows to new levels, the company will hire budgeted staff for daily operations.



#### **App Purchasing Procedures**

All registrations and downloading activity is completed by the MyCureAll WebApp platform.



#### **MyCureAll App**

Management of third-party vendors

- Software Development
- Marketing
- Sales
- Customer service



Management of third-party vendors

- Hemp Farmers
- Formulations
- Product Manufacturing
- Packaging
- Website Sales
- Fulfillment
- Customer Service



## **Market Opportunity**













\$41B

\$97B

\$22B

\$31B

\$509B

**U.S. Legal Cannabis** 

**Global Cannabis** 

**Global CBD** 

Non-Opioid Pain Treatments

**Digital Health** 

\$8 Billion 2018 \$41 Billion by 2025 \$10 Billion in 2018

\$ 97 Billion by 2026

\$3 Billion in 2018

\$22 billion in 2026

\$13.8 Billion in 2019

\$22 Billion in 2024

\$95 Billion in 2018

\$509 Billion in 2029

### Revenue Streams



App



**Physicians** 



**Dispensaries** 



**Products** 



Retail



**Ecommerce** 



**Target Markets** 



513,000

Current medical marijuana card holders and medical marijuana users by our target states.



9,252,628

Patients currently on a consistent opioid regimen for chronic pain and other conditions.



12,313,725

Patients with chronic conditions or symptoms that are not being managed with other treatments but that can be alleviated with the use of medical cannabis.



**767,514** 

Patients in drug addiction treatment programs that can wean off drugs with the help of cannabis

Market Size

=22,846,867

Approximate total Market Size

# of People for NJ, NY, PA, and FL

### Sales Process

My Cure All

- MCA has received state clearance from Department of Health (DOH) and Department of Insurance (DOI)
- 33 states, Washington D.C., and a number of territories offer medical cannabis as a legal treatment option



#### My Cure All App

- App Store Optimization
- Keyword-Rich Description
- Choose Appealing Icon
- Brand Ambassadors
- Channel Partners
- Dispensaries

- Medical Professionals
- Events
- Influencers
- Media
- Sales
- Social Media



#### **My Cure All CBD Products**

- Affiliate Marketing
- Brand Ambassadors
- Call Center
- Celebrity Strategy
- Distributor
- Events
- Influencers
- Marketing Partners
- Media

- Medical Professionals
- Online: Amazon
- Retail Stores
- Sales Reps
- SEO:CRM's
- Social Media
- Treatment Facilities
- Videos
- Website

## Projected Revenue



#### 2 and 5 Year Financial Projections for MyCureAll States:

New Jersey, New York , Pennsylvania and Florida

	FY 2020	FY 2021	FY 2025
Patients signed up on App	66,000	5,000,000	25,000,000
Prescribers signed up on App (MD, RN, DO, PA)	300	1,500	18,000
Targeted Marketing Revenue	\$12,000	\$2,700,000	\$21,000,000
Subscription Revenue Prescribers (\$89)	\$80,100	\$1,602,000	\$19,224,000
Subscription Revenue Dispensaries (\$525)	\$0	\$1,575,000	\$9,450,000
CEU Courses (\$187)		\$106,000	\$1,309,000
CBD Revenue	\$142,700	\$1.205,200	\$8,908,302
Total Revenue	\$234,800	\$7,188,200	\$59,891,302

	FY <b>2020</b>	FY <b>2021</b>	FY <b>2025 (33 states)</b>
Revenue	\$234,800	\$7,188,200	\$59,891,302
<b>Operating Expenses</b>	\$350,000	\$3,987,079	\$6,987,459
EBITDA	(\$115,200)	\$2,796,921	\$52,903,843 <sub>12</sub>

#### PROJECTED REVENUE

### 3-Year Financial Projections for shopMyCureAll.com/ CBD Line of Products

	FY <b>2020</b>	FY <b>2021</b>	FY <b>2022</b>
Revenue	\$142,700	\$5,545,800	\$18,684,708
	\$	\$ \$	
Operating Expenses	\$120,000	\$2,097,000	\$6,850,000
	\$	\$ \$	
EBITDA	\$22,700	\$3,603,000	\$11,834,708



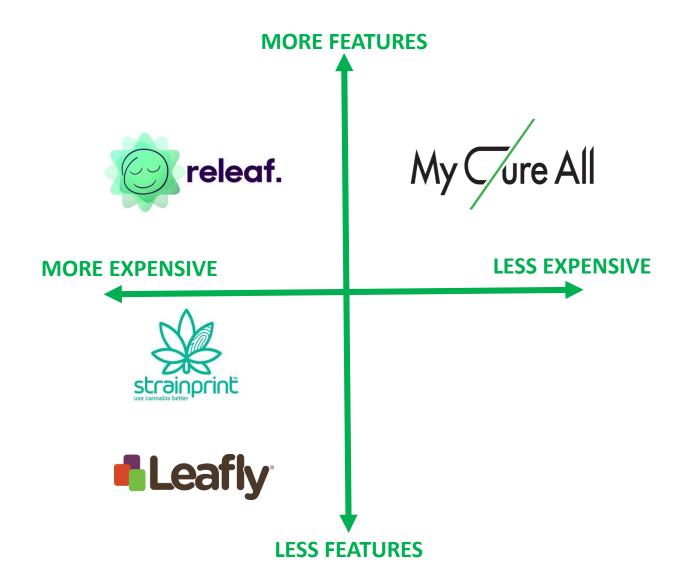
## Competition











### Competitive Differentiator





#### **Standardized Set of Protocols**

"Canna-Metter" and "Canna-Measure" are our patented technologies that provide the science behind the protocols of medical cannabis



#### **Streamline the Recommendation Process**

One stop shopping for the medicinal cannabis patient in order to build claims for insurance coverage.

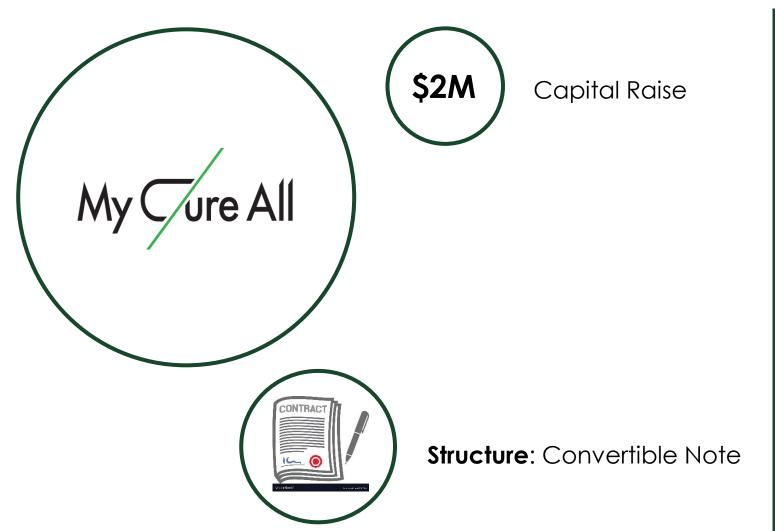
#### **MyCureAll App Features**

- Assessments: PHQ-9; RODS; GAD; PTSD
- Reminder SMS or email for Recommender and Dispensary
- "Canna-Measure": Develop Personalized Treatment
   Plans
- Store 5 PDF Files for Medical and Benefits
- Find a dispensary with GPS
- Create Insurance Claims
- Register with Multiple offices
- Validation Protocols

- View ICD 10 with Conditions
- View insurance Types
- List and Schedule Availability
- "Canna-Measure" Treatment Plan: Subjective and Objective Results
- "Canna-Meter " tool: Informed Recommendation
   Demonstration
- Verification Process
- Search Patient Population by State, Zip Code, Symptom or Condition with ICD 10 Codes

### Capital Needs & Use of Funds







## **Exit Strategy**



#### Acquisition, Financial Buyer-Investors, IPO



- 1. Telemedicine/ Tele-Therapy
- 2. Expanding our services to the global market
- 3. Electronic Prescribing System for Cannabis
- 4. Licensing of Canna- Meter
- 5. Sale of Data/ Insurance companies
- 6. MTM (Medication Therapy Management)
- 7. Growth of targeted medical advertising
- 8. Social Services/research

### Management





Elaine K. Richer, RPH CEO

Licensed pharmacist in New Jersey and Florida for over 20 years.









Jacques Nir, LCSW

24 years experience in New York State Healthcare Systems.







**Danny Milhan**MIS Director



**Peter Thurlow Esq.** Legal Board Member



**Dr. Cynthia C Chirwa**Medical Advisor



Karen Berger, PharmD Medical Writer



**Dr. Mark Duckshtine**Medical Board Member



Christa Rapaport Esq. Legal Board Member

### Disclaimer



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# Thank you



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# Thank you



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